



2002 Annual Report

OCTOBER 1, 2001 - SEPTEMBER 30, 2002



**PA CleanWays' mission is to
empower people to eliminate
illegal dumping and littering
in Pennsylvania.**

"Man is a part of nature and his war against nature is inevitably a war against himself." RACHEL CARSON

PA CleanWays, Inc.

A Letter From the President

In 2002, three things stood out in the midst of everything else that was happening at PA CleanWays:

- PACleanWays' volunteers were as effective as ever in cleaning up Pennsylvania.
- Our rapid growth, due to our successful partnerships, presented challenges to both management and staff
- The timing was right to develop a strategic plan to move us into the future.

Accomplishments

The following pages will highlight many of the accomplishments of the organization. Statistics tell the story... 102 dump cleanups, 36 new road adoptions, 24 hard-to-recycle events, 31,605 tires removed, and most impressive — 15,923 volunteer hours of service.

Looking Towards the Future

PA CleanWays is an organization in step with recent developments and proactive in its management. In order to remain a vital organization:

- Strategic planning needs to take place to define our collective vision and direction.
- We need to reduce costs by becoming as efficient an organization as possible without sacrificing the quality of our work.
- We need to reorganize our operating structure to improve the services we provide to all customers and clients associated with PA CleanWays. We are known and admired for our educational materials and our grassroots volunteer approach. Keeping these in the forefront of our minds as we address and manage our growth is essential.

Looking to the year ahead, our future plans will be built around economics that are within our power to control. By implementing plans that help us thrive, we will continue to prosper and grow to advance our mission.

I'm humbled not only to be here at one of the most exciting turning points in PA CleanWays' history, but to be given the privilege of leading this truly meaningful organization, accompanied by the best workforce (both staff and volunteer) in Pennsylvania.

Together, we're going to build on everything we've done to this point, making PA CleanWays the most successful nonprofit in the Commonwealth and making a real difference in Pennsylvania's environment.



*Josie Gaskey,
President*



Board of Directors

A Letter From the Board



*Doug Hauser,
Chair*

The first 10 years of our organization's history consisted of growth in a slow and steady way. As groups heard of PA CleanWays' efforts, they strove to be a part of our mission. Dollars were needed to implement cleanups and develop educational materials. As PA CleanWays tucked successes under its belt, we began to be noticed for our accomplishments, and grants and donations were acquired to advance our mission.

Since our inception, we've been building a growing organization. With the acquisition of two large contracts from Harrisburg, things began to look different. The Forest Lands Beautification Program sprouted rapid growth in those interested in cleaning up our Commonwealth. The economy took a nose dive and is painfully working its way back to recovery. We began experiencing signs of growing pains throughout the organization, and we lost the presence of our founder—Sue Wiseman. Putting all these factors together, we see the need for a changed organization with very new dynamics.

PA CleanWays is effective and disciplined, responsive to customers and clients, continually learning and adjusting itself and open to new ideas, while continuing to be focused on our mission. Above all, we put forth a passion for everything we do.

Together, this is the direction we're heading. Together we will continue to move ahead and accomplish great things for our communities

Doug

(left to right)
Pam Pershing
Amy Jo Labi-
Carando
Bert Graham
Doug Hauser
Joe Giglio
Bonnie Griffith
Mark Von Lunen



(left to right)
Jim Bendel
Gale Campbell
Mike Scarton

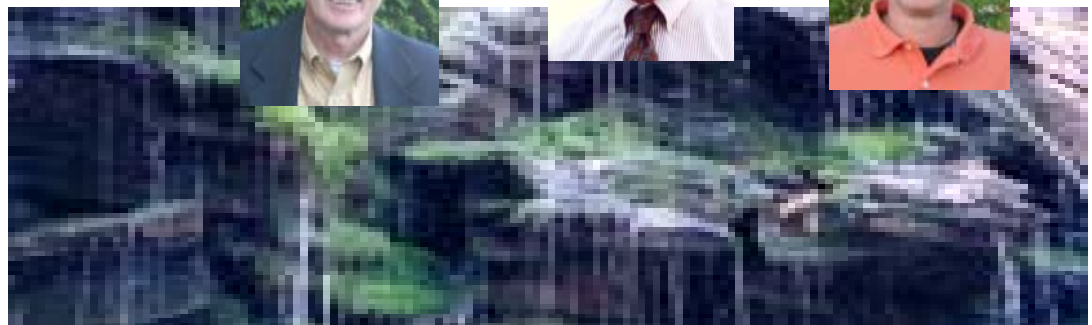
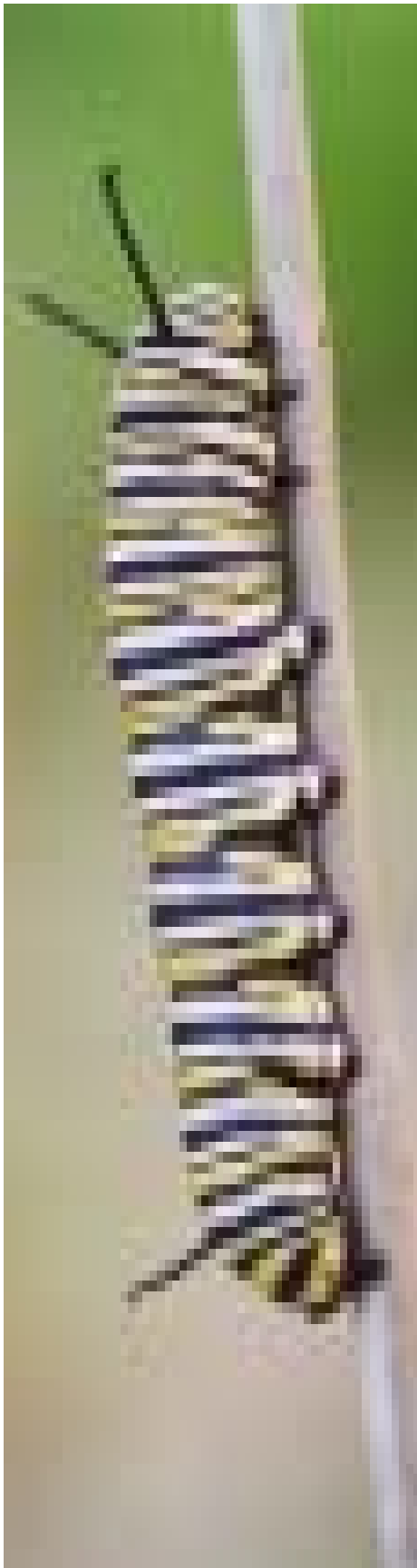


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Faces of PA CleanWays

Partnerships Work

Tired of a watershed that housed 17 illegal dumps, the Aultman Run Watershed for Restoring the Environment (AWARE) was determined to return the land to its natural state. They looked to PA CleanWays of Indiana County for expertise, building on the partnerships and relationships that the organization had already established in the area. They're now working to remove a major source of non-point source pollution from the watershed.



Communities Care

One resident of Greene County was skeptical when he first saw the mountains of trash at a 50 year old dumpsite. *"There's no way anyone can clean this mess up!"* It took 87

volunteers six days, seven 30-yard roll-offs, and seven dump trucks to clean up the site, resulting in the recycling or proper disposal of 57 tons of trash, 120 tires, and a heap of appliances.

Teen Leads the Way

Corina Bundy is a teenager with a mission...to clean up McKean County. Inspired by her Enrichment teacher to tackle the issue of illegal dumping in the county, she helped document the dumpsites, presented

the findings to the County Commissioners, created a booklet on the illegal dumping problem in the county, and became vice president of the PA CleanWays chapter, helping her group win the Governor's Award for Watershed Stewardship.

Volunteers Make the Difference

Sylvia Hardman grew up in Penn's Woods, hiked its trails and learned to swim in its lakes. But as an adult, she experienced forests littered with every imaginable kind of trash, and became soul-sick.

Recently, she heard about the Forest Lands Beautification Program and the work PA CleanWays is doing to

"Transforming a dump site back into unspoiled forest is very, very satisfying."

provide volunteers with the wherewithal to conduct cleanups.

Sylvia volunteered to help clean up Pennsylvania's state parks and forests and was sold on the process. She continues to keep the momentum going by working to establish a local chapter in Cumberland County.



(continued)



Forest Lands Beautification Project

Kevin Fazzini, the manager of Lehigh Gorge State Park, worked with PA CleanWays through the Forest Lands Beautification Program. *"I am extremely satisfied with the work done by PA CleanWays at Lehigh Gorge State Park. This is another example of what can be accomplished when*

state government teams up with a non-profit group to bring about positive change. We know from past experiences that, by cleaning up the illegal dump sites, people are reluctant to continue dumping there and the area remains trash free and natural, as it was intended to be."

Staff

(front row)

Stephanie Larson
Sue Snyder
Becky Izzo

(middle row)

Heidi Kacsuta
Shawn Wigle
Barb Smerkar
Sandy Carlson

Karen Fritz
(back row)

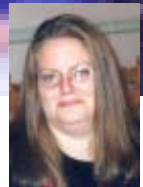
Helen Ostermiller
Jerry Zona
Sharon Bungard
Debbie Patz
Karen Hohman

(left to right)

Meg Schenkman
Sue Horning
Sue Wiseman
Sally Statler
Cindy Daugherty

(not pictured)

Shelley Radomski
Kelly Sofaly



Educational Projects

*Tell them, they forget.
Show them, they'll remember.
Involve them, they'll understand.*

This PA CleanWays approach not only opens the eyes of the individual to the problem, but instills a sense of pride and ownership of the solution.

“Open Your Eyes to Litter” Activity Book Series

Work continued with the creation, printing and distribution of “Our Littered Past” and the beginning work on “Think Before You Toss.”

Each of our activity books has a teacher’s guide, which offers teaching suggestions linked to the PA Educational Standards, in addition to resources and student materials. During 2001-2002, we completed the teacher’s guide to “Our Littered Past.”

PA CleanWays worked with a local educator to translate “Our Littered Past” into Spanish in order to make educational materials available to Spanish speaking students, Spanish classes, and teachers in Pennsylvania.

Litter Action Award

Recognizing that there are many young people and youth groups already doing remarkable things to improve and clean up our environment, we initiated the development of an award to acknowledge their efforts.

“Open Your Eyes to Litter” Poster Contest & Placemats

For the second year in a row, we held a poster contest for grades 4-6, awarding a prize to the winner at each grade level and to the grand prize winner.

Following the successful first year of our statewide contest, we designed placemats with the winning entries and distributed them in the spring of 2002 for use during Earth Month activities.

Project Trash

Using a DEP Environmental Education Grant, we updated Project Trash, a learning tool for grades 5 through 9. It is designed to promote long-term environmental change in a community, focusing on litter, illegal dumping and solid waste issues.

We provided two workshops to a total of 20 teachers, as well as distributing over 500 copies of Project Trash at professional conferences and through PA CleanWays chapters.

LITERATURE DISTRIBUTION

| | |
|--------------------------|---------|
| Enforcement Books | 4,445 |
| Forest Lands Brochure | 9,464 |
| Litter IQ Supplements | 1,120 |
| Our Littered Past | 54,611 |
| Mira Cuanta Basura! | 3,027 |
| Open Your Eyes To Litter | 106,542 |

Kids for Cleaner Ways Newsletter

Our kid’s newsletter focuses on sharing stories about real kids making a real difference in their communities.

We published a spring and fall newsletter, which was distributed statewide to all children and teachers with whom we had contact.

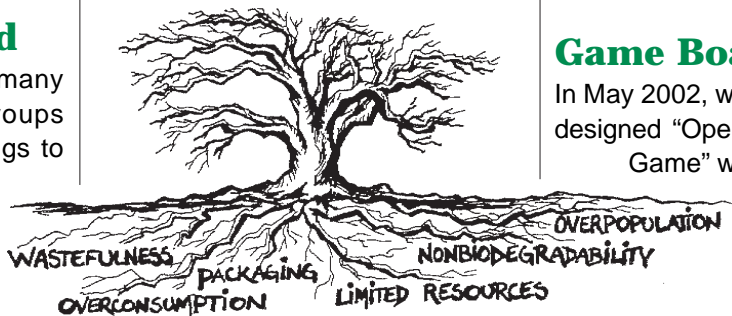
Litter IQ Board Educational Tools

“How Long Does Litter Last?” was designed as a 20-page guide to accompany the Litter IQ Board.

“How to Build an Electronic Interactive Board” provides directions and electronic diagrams in an 11-page booklet.

Game Board

In May 2002, we piloted the recently designed “Open Your Eyes to Litter Game” with the help of school students from Allegheny County.



Recycling Board and Guide

With the huge success of the Litter IQ Boards, we created a prototype of a Recycling Board, along with a 26-page guide.

This colorful, interactive board allows children and adults to choose items "from the curb" and match them with recycled products headed "to the shelf" at their local stores.

Photo Contest

We held the 3rd Annual Photo Contest, in which PA CleanWays chapters entered photos of their activities in 11 different categories, winning cash prizes for their efforts. The contest helps chapters develop a collection of quality photographs to use in newsletters and press releases, promoting the work of PA CleanWays throughout their counties.

Environmental Education Activities Series

Our education team began work and started research on a series of science activities focused on recycling and closing the loop, composting, environmental laws and renewable and nonrenewable resources.

These activities will be directly linked to Pennsylvania Environment and Ecology curriculum standards.



Conferences, Fairs, Statewide Meetings

PA CleanWays, Inc. participated in:

- Cameron County Fair
- Centre County Association of Township Officials
- Centre County Solid Waste Authority Grand Opening
- Cumberland County Landfill Open House
- Earth Day - Renfrew Environmental Center
- Elk County Fair
- Environmental Fund Presentations
- Expo 2002 - Lockhaven
- Franklin County Local Official Roundtable
- Governor's Institute for Environment and Ecology
- Great Stoneboro Fair
- Johnstown Community Art Center
- Keystone Coldwater Conference
- Kid's Creek Day & Shermans Dale Firemen's Association
- Mercer County Farm Tour
- PA Association of Environmental Educators Conference
- PA Organization for Watersheds and Rivers (POWR)

- PA State Association of Boroughs Conference
- PA State Association of Township Supervisors Convention
- PA Watershed Conference
- PA Outdoor Writers Association
- Perry County Township Supervisors
- Pike Council of Governments
- Pike LAT
- Professional Recyclers of PA Conference
- Professional Recyclers of PA Certification Training
- Troy Fair

EDUCATIONAL PRESENTATIONS

| | |
|----------------------------|--------|
| # Public Presentations | 197 |
| # School Presentations | 80 |
| # People at Presentations | 35,023 |
| # Users of Litter IQ Board | 11,584 |
| # Volunteers | 117 |
| # Volunteer Hours | 893 |



Statewide Stewardship

Volunteers Keep Communities Clean

The involvement of volunteers as stewards of a clean Pennsylvania is a key factor in changing attitudes, behavior patterns, and customs.

Local involvement increases the opportunities for public education through word-of-mouth and local media, and creates the sense of ownership and commitment needed to watch for illegal dumping activity and keep communities clean.



PA CLEANWAYS CHAPTERS 2001-2002

| | |
|----------------------------|--------------------|
| <i>Allegheny County</i> | <i>Provisional</i> |
| <i>Beaver County*</i> | <i>Provisional</i> |
| <i>Bedford County</i> | <i>Provisional</i> |
| <i>Blair County</i> | <i>Full</i> |
| <i>Butler County*</i> | <i>Provisional</i> |
| <i>Cambria County</i> | <i>Full</i> |
| <i>Clinton County</i> | <i>Provisional</i> |
| <i>Elk County</i> | <i>Provisional</i> |
| <i>Fayette County</i> | <i>Full</i> |
| <i>Greene County</i> | <i>Provisional</i> |
| <i>Huntingdon County</i> | <i>Provisional</i> |
| <i>Indiana County</i> | <i>Full</i> |
| <i>Jefferson County</i> | <i>Provisional</i> |
| <i>Lawrence County</i> | <i>Full</i> |
| <i>McKean County</i> | <i>Provisional</i> |
| <i>Mifflin County</i> | <i>Provisional</i> |
| <i>Somerset County</i> | <i>Full</i> |
| <i>Venango County</i> | <i>Provisional</i> |
| <i>Westmoreland County</i> | <i>Full</i> |

PRE-CHAPTER ASSOCIATIONS

| |
|------------------------------|
| <i>Cumberland County</i> |
| <i>Mercer County*</i> |
| <i>Northumberland County</i> |

**New in 2001-2002*



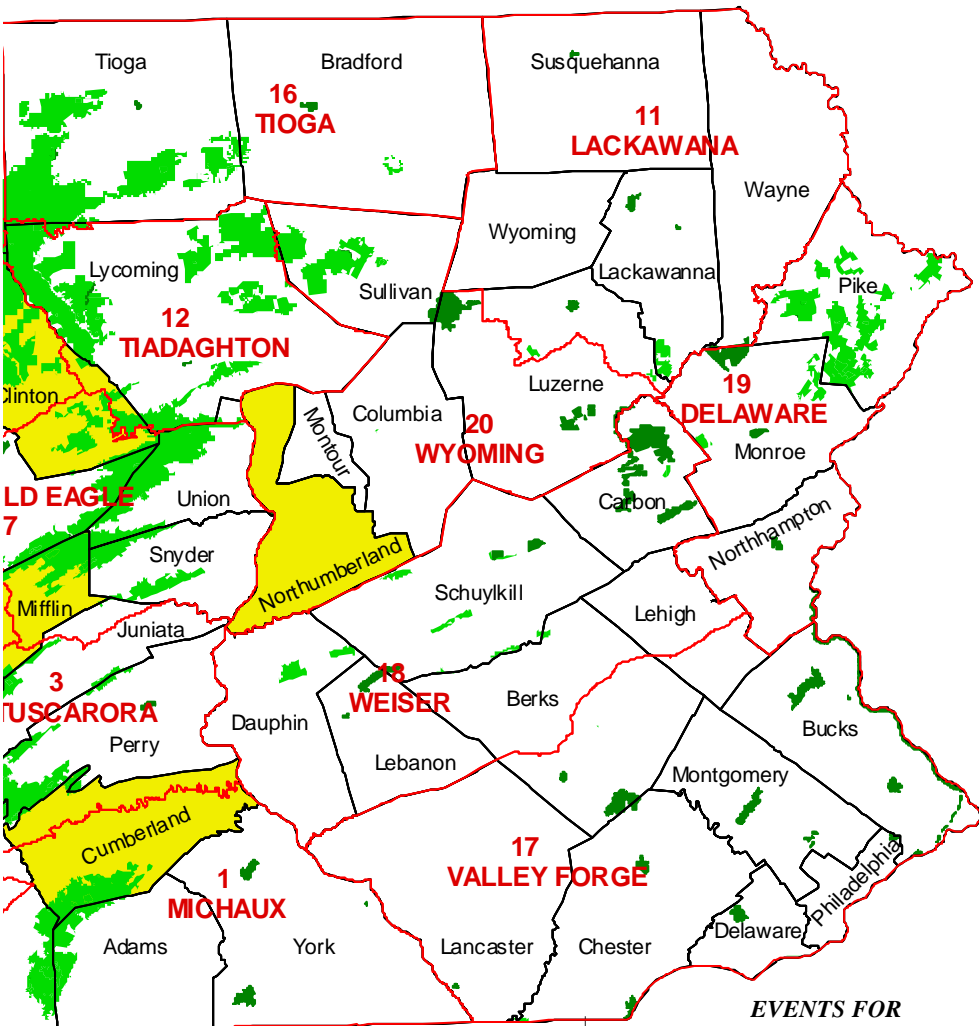
Pennsylvania Ma PA CleanWays Chapters

FOREST LANDS BEAUTIFICATION PROGRAM 64 illegal dumpsites were cleaned in 2001-2002

| | |
|---------------------------------|-----------------------------------|
| <i>Bald Eagle State Forest</i> | <i>Moshannon State Forest</i> |
| <i>Benjamin Rush State Park</i> | <i>Mt. Pisgah State Park</i> |
| <i>Buchanan State Forest</i> | <i>Nescopeck State Park</i> |
| <i>Codorus State Park</i> | <i>Neshaminy State Park</i> |
| <i>Cook Forest State Park</i> | <i>Nockamixon State Park</i> |
| <i>Cowan's Gap State Park</i> | <i>Raccoon Creek State Park</i> |
| <i>Delaware State Forest</i> | <i>Rothrock State Forest</i> |
| <i>Elk State Forest</i> | <i>Sproul State Forest</i> |
| <i>Forbes State Forest</i> | <i>Susquehannock State Forest</i> |
| <i>Gallitzin State Forest</i> | <i>Swatara State Park</i> |
| <i>Laurel Ridge State Park</i> | <i>Tiadaghton State Forest</i> |
| <i>Lehigh Gorge State Park</i> | <i>Tioga State Forest</i> |
| <i>Michaux State Forest</i> | <i>Tuscarora State Forest</i> |



(continued)



Map with Counties, & State Forest Districts



TRASH REMOVED FROM PUBLIC AND PRIVATE LANDS IN 2001-2002

| | |
|---------------------------------|--------|
| Tons of Trash Properly Disposed | 1,239 |
| Tons of Scrap Metal Recycled | 210 |
| # Tires Removed from Dump Sites | 11,633 |
| # Volunteers | 2,352 |
| # Hours | 12,022 |



PA CLEANWAYS ADOPTIONS

- 36 New Roads
- 7 New Park/Pathways
- 3 New Waterways

FUGITIVE TIRE PROGRAM

| | |
|-------------------|-------|
| # Youth Groups | 31 |
| # Volunteers | 369 |
| # Hours Donated | 2,004 |
| # Tires Collected | 6,195 |

EVENTS FOR HARD-TO-RECYCLE ITEMS

| | |
|--------------------------------|--------|
| # of Events | 24 |
| # Tires Recycled | 13,777 |
| # Vehicle Batteries | 3,302 |
| # Christmas Trees | 1,919 |
| # Freon Appliances | 1,487 |
| # Other Appliances | 1,348 |
| # Volunteers | 186 |
| # Volunteer Hours | 1,004 |
| Tons Phone Books | 1,764 |
| Tons Household Hazardous Waste | 30 |
| Tons Scrap Metal | 104 |
| Tons Electronics | 35 |

CLEANUP CONSULTATIONS IN NON-CHAPTER AREAS

- 5 Counties
- 10 Illegal Dumps
- 3 Cleanups Organized by Communities
- 18.5 Tons of Trash Removed
- 62 Volunteers



Chapter & Cleanup Highlights

Noteworthy News

The **Allegheny County** chapter of PA CleanWays received a grant from The Pittsburgh Foundation to survey illegal dumpsites in Pittsburgh. The study identified 183 sites within the city limits and was showcased as part of a panel discussion on urban dumping/littering at the U.S. Mayor's Association Waste Summit and Conference.

A waterway adoption through the **Bedford County** chapter provided the stimulus for the founding of a local watershed group, the Bob's Creek Stream Guardians, whose cleanup projects so far have removed almost 75 tons of trash, several tons of tires, and abandoned vehicles.

The **Blair, Huntingdon and Westmoreland County** chapters won the 2002 Waste Watcher Awards. Sixty-two organizations from 28 counties were honored in a ceremony in Harrisburg. The Waste Watcher Awards are co-sponsored by the Department of Environmental Protection (DEP), the Professional Recyclers of Pennsylvania (PROP), and the Pennsylvania Waste Industries Association (PWIA).

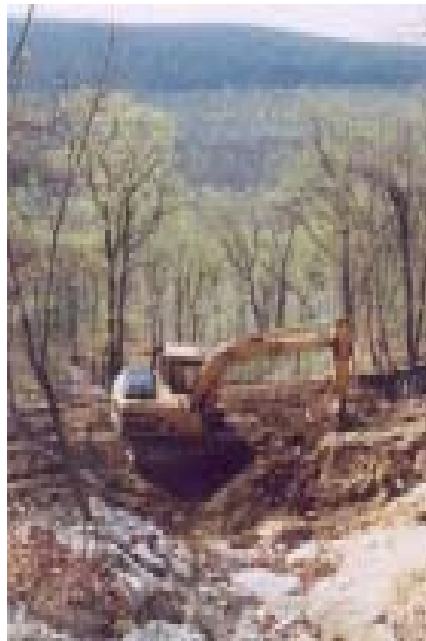
The **McKean County** chapter of PA CleanWays received the Governor's Water Stewardship Award at a ceremony in Harrisburg. The chapter was also acknowledged with a "Senate of Pennsylvania Certificate of Recognition" for its efforts in McKean County.

The **Westmoreland County** chapter of PA CleanWays was the recipient of the Dominion Peoples Community Impact Award for their Residential Paper Recycling Program.

Unique Cleanups

Each dumpsite has characteristics which make it unique. A few sites stood out in 2001-2002, because of their impact on the environment, classic difficulty, challenging terrain, or rare beauty.

Cleaning a river walk in Neshaminy State Park, located along the Delaware River, restored the area to a natural habitat for 39 protected species of plants and animals.



Stabilizing the Slope After a Landslide

Trash still remained on the steep, rocky slope in Cowan's Gap State Park, after a landslide cascaded down the hill and swept much of the trash to the bottom. Because of the terrain and the instability of the soil, the trash left at this dumpsite along Knobsville Road had to be hand-picked. A French drain was installed and a GeoWeb cellular containment system was secured into the bedrock to maintain the integrity of the slope. Rich soil was removed from the bottom of the nearby lake, which had been drained for maintenance earlier in the year. The GeoWeb was filled with soil, seeded and covered with a biodegradable erosion control mat to stabilize the site until the seed could germinate. Trees, damaged by the landslide, were felled and laid over the top of the slope to help contain the soil during heavy rains.

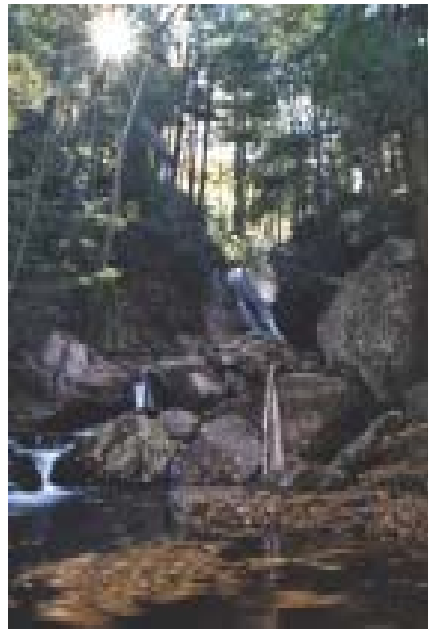




Returning Beauty to a Waterfall

The trash at Leslie Run in Lehigh Gorge State Park was in close proximity to a beautiful waterfall, marred by tons of appliances, tires, furniture, and other trash dumped there over the years. In order to remove the trash without damaging the environment, a contractor carefully cut small trees to gain access to the trash, lifted large items via a custom crane, and hand-picked the rest of the trash from

among the rocks. The workers then bundled and lifted the trimmed branches up to the top of the slope and used them as a natural mulch to secure the hillside. Pine branches trimmed by the park service along the trail were also added to aid in erosion control. The beautiful view of the waterfall and the surrounding terrain was restored.



A Spark to Ignite Cleaner Communities

A grant from the Environmental Protection Agency enabled PA CleanWays to provide technical assistance in clearing illegal dumps from communities without chapters.

PA CleanWays offered its creative, comprehensive, community-based approach across the state. A PA CleanWays consultant was available to provide guidance and training for local coordinators, where a resident was interested in taking the lead in cleaning up a dumpsite.

Other selection factors included the amount and type of trash, technical difficulties, frequency of dumping, and potential for local support. Concerned citizens organized and cleaned up 18.5 tons of trash.

In Beaver and Butler counties, the technical assistance provided by PA CleanWays led to successful cleanups and ignited long-term interest in addressing illegal dumping and littering in those counties.

Building Successful Partnerships

Pawpaw Way, known as a “paper street” to Pittsburgh city planners, was recognized by local concerned residents as a prime dumping area. One resident got involved by reporting the site to PA CleanWays of Allegheny county. The group then teamed with other residents, the PA Department of Environmental Protection, the Hazelwood Initiative, the City of Pittsburgh, students from Schenley High School, and others.

Once the ball got rolling, there was no stopping them. A local landscaper donated staff, dump trucks and tools. A senior at Schenley High School

partnered with the chapter to earn his Boy Scout Eagle Award. After the cleanup, he visited the site to plant grass seed and check on the area for any subsequent dumping activity.



The “before and after” photos show Pawpaw Way as a street residents can finally traverse, after the huge pile of trash - 22 tons - was removed through their cooperative efforts.



Beautification & Deterrents

Tree Bank

In April 2002, approximately 4,000 seedlings, 2-gallon pots, and an allowance for top soil were provided to PA CleanWays by the National Tree Trust through Forest Products Industries as part of their Community Tree Planting program. Volunteers donated their time to pot and nurture the trees. In the fall, after the trees established a healthy root system and reached a height of 1-4 feet, they were provided free to the public through PA CleanWays chapters for planting on public lands such as parks, school grounds, cemeteries, public golf courses and roadways.

TREE DISTRIBUTION

1727 trees went to 10 PA CleanWays chapters for distribution in:

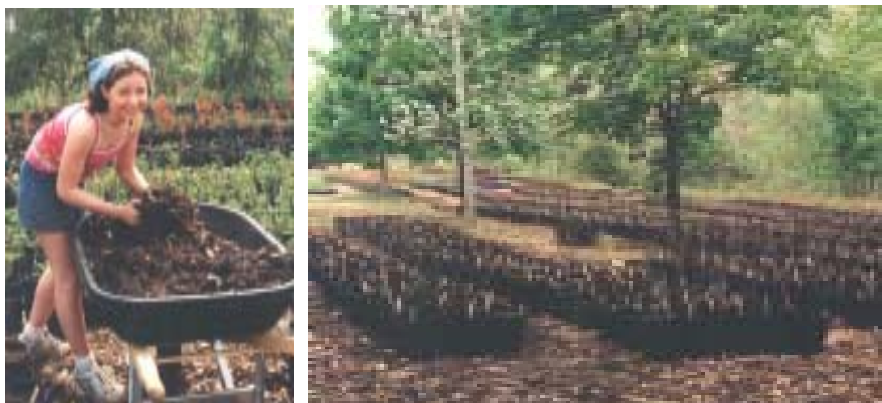
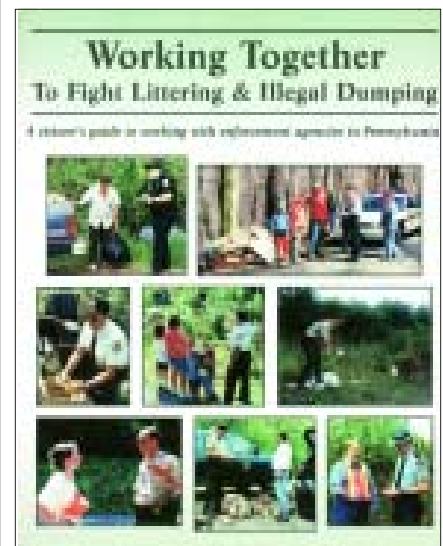
| | |
|-----------|--------------|
| Allegheny | Huntingdon |
| Blair | Indiana |
| Cambria | Somerset |
| Fayette | Venango |
| Greene | Westmoreland |

4,000 seedlings were potted by 139 volunteers working for a total of 558 hours.

197 volunteers contributed 854 hours to maintain the tree bank and prepare the trees for distribution.

Working Together

Through the Forest Lands Beautification Program, PA CleanWays gathered information on the criminal codes dealing with littering and dumping in Pennsylvania. The book provides information about the agencies responsible for enforcing the codes, the penalties involved, and guidelines for citizens when reporting illegal dumping to enforcement agents. It's the only book of its kind in the state.



Monitoring Sites

Volunteer monitors helped to maintain the integrity of cleaned dumpsites across the state. They checked for evidence, contacted the proper enforcement agency, and removed any trash found.



In addition to cleaning the sites, the areas were often seeded and mulched and deterrents, such as rocks, signs, and gates, were used to discourage future dumping activity.



Auditor's Report

**RICHARD L.
PATTERSON
ACCOUNTANT**

Member American Institute Of Certified Public Accountants

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P. O. Box 608
Greensburg, PA 15601-0608

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE
BASED ON AN AUDIT OF BASIC
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

January 5, 2003

To the Board of Directors and Members
PA Cleanways
Greensburg, Pennsylvania

I have audited the financial statements of PA Cleanways, as of and for the year ended September 30, 2002, and have issued my report thereon dated January 5, 2003.


I conducted my audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

Compliance with laws, regulations, contracts, and grants applicable to PA Cleanways is the responsibility of the PA Cleanways' management. As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, I performed tests of PA Cleanways' compliance with certain provisions of laws, regulations, contracts, and grants. However, the objective of my audit of the financial statements was not to provide an opinion on overall compliance with such provisions. Accordingly, I do not express such an opinion.

The results of my tests indicate that, with respect to the items tested, the PA Cleanways complied, in all material respects, with the provisions referred to in the preceding paragraph. With respect to items not tested, nothing came to my attention that caused me to believe that PA Cleanways had not complied, in all material respects, with those provisions.

I noted no immaterial instances of noncompliance.

This report is intended for the information of the Board of Directors, management, and the Commonwealth of Pennsylvania. However, this report is a matter of public record and its distribution is not limited.

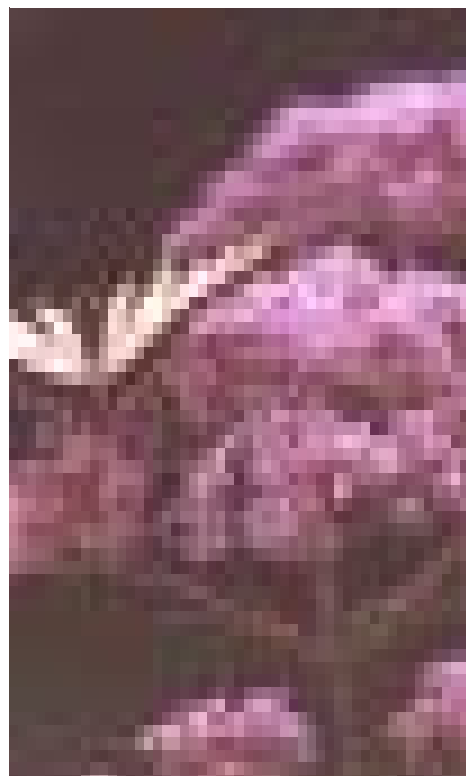

Richard L. Patterson
Certified Public Accountant



Financial Statements

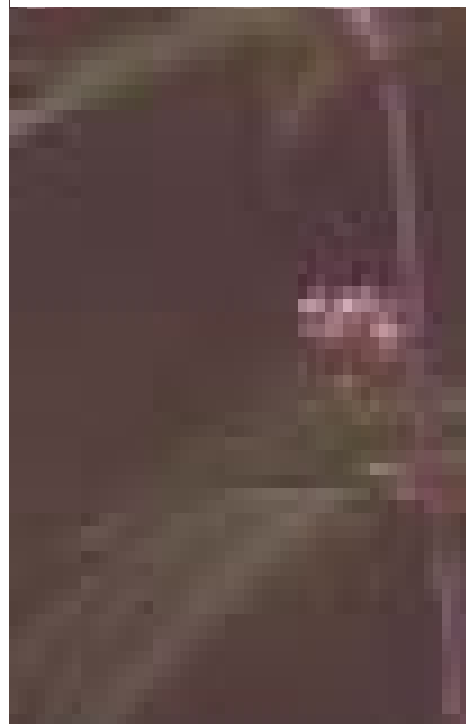
PA CleanWays, Inc.

STATEMENT OF FINANCIAL POSITION as of September 30, 2002 and 2001



PA CleanWays, Inc.

STATEMENT OF ACTIVITIES for the Fiscal Years Ended September 30, 2002 and 2001



ASSETS

| | 2002 | 2001 |
|--------------------------------|------------------|------------------|
| Current Assets | | |
| Cash | \$299,195 | \$412,223 |
| Accounts Receivable | 397,433 | 670,230 |
| Prepaid | 14,146 | 0 |
| Inventory | 0 | 2,044 |
| | <u>710,774</u> | <u>1,084,497</u> |
| Fixed Assets | | |
| Assets At Cost | 94,533 | 83,025 |
| Less: Accumulated Depreciation | 60,382 | 37,493 |
| | <u>34,151</u> | <u>45,532</u> |
| | <u>\$744,925</u> | <u>1,130,029</u> |

LIABILITIES AND NET ASSETS

| | 2002 | 2001 |
|------------------------|------------------|------------------|
| Liabilities | | |
| Accounts Payable | \$140,179 | \$88,467 |
| Deferred Revenue | 0 | 271,325 |
| | <u>140,179</u> | <u>359,792</u> |
| Net Assets | | |
| Unrestricted | 557,388 | 438,134 |
| Temporarily Restricted | 47,358 | 332,103 |
| | <u>604,746</u> | <u>770,237</u> |
| | <u>\$744,925</u> | <u>1,130,029</u> |

| | 2002 | 2001 |
|---|------------------|------------------|
| Unrestricted Net Assets | | |
| Support | | |
| Program Grants | \$5,126 | \$230,719 |
| Contributions | 1,393 | 21,058 |
| Membership Fees | 435 | 240 |
| Project Income | 1,666,396 | 1,011,142 |
| Interest Income | 7,529 | 18,190 |
| Net From Sale of Inventory | (612) | 453 |
| In-Kind Contributions | 5,302 | 4,476 |
| Other Income | 1,847 | 926 |
| | <u>1,687,416</u> | <u>1,287,204</u> |
| Transfer from Temporarily Restricted Assets | <u>338,284</u> | <u>26,090</u> |
| | <u>2,025,700</u> | <u>1,313,294</u> |
| Expenditures | | |
| Program Costs | 1,747,331 | 1,068,149 |
| Management & General Expenses | 138,281 | 114,239 |
| Fund Raising Expenses | \$9,453 | \$7,633 |
| | <u>1,895,065</u> | <u>1,190,021</u> |
| Change In Unrestricted Net Assets | <u>130,635</u> | <u>123,273</u> |
| Temporarily Restricted Net Assets | | |
| Transfers (To) From Unrestricted Assets | (338,284) | (26,090) |
| Net Current Increases | 53,539 | 121,193 |
| Change In Temporarily Restricted Net Assets | <u>(284,745)</u> | <u>95,103</u> |
| Increase In Net Assets | <u>(154,110)</u> | <u>218,376</u> |
| Net Assets - Beginning Balance | 770,237 | 541,368 |
| Fixed Asset Capitalization | (11,381) | 10,493 |
| Net Assets - Ending Balance | <u>\$604,746</u> | <u>\$770,237</u> |



(continued)

PA CleanWays, Inc.
FUNCTIONAL EXPENSES
for the Fiscal Year Ended
September 30, 2002

FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2002

| | Program Services | Management & General | Fund Raising | Total Expenses |
|----------------------|---------------------|-------------------------|-----------------|--------------------|
| Salaries | \$412,215 | \$79,463 | \$4,966 | \$496,644 |
| Payroll Taxes | 49,550 | 9,552 | 597 | 59,699 |
| Employee Benefits | 58,988 | 11,371 | 711 | 71,070 |
| Legal and Accounting | 9,029 | 1,741 | 109 | 10,879 |
| Supplies | 20,339 | 3,921 | 245 | 24,505 |
| Telephone | 15,328 | 2,955 | 185 | 18,468 |
| Postage | 15,252 | 2,940 | 184 | 18,376 |
| Occupancy | 21,523 | 4,149 | 259 | 25,931 |
| Travel | 57,260 | 1,193 | 1,193 | 59,646 |
| Direct Program Costs | 996,670 | - | - | 996,670 |
| Insurance | 3,272 | 631 | 39 | 3,942 |
| Consultants | 70,575 | 13,605 | 850 | 85,030 |
| Equipment | 9,552 | 1,841 | 115 | 11,508 |
| Meetings | - | 3,057 | - | 3,057 |
| Training | 1,848 | - | - | 1,848 |
| Miscellaneous | 5,930 | 1,862 | - | 7,792 |
| | <u>\$1,747,331</u> | <u>\$138,281</u> | <u>\$9,453</u> | <u>\$1,895,065</u> |

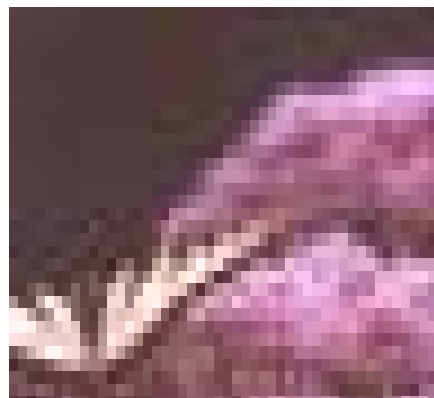
FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2001

| | Program Services | Management & General | Fund Raising | Total Expenses |
|----------------------|---------------------|-------------------------|-----------------|--------------------|
| Salaries | \$325,784 | \$62,802 | \$3,925 | \$392,511 |
| Payroll Taxes | 31,900 | 6,149 | 384 | 38,433 |
| Employee Benefits | 33,593 | 6,476 | 405 | 40,474 |
| Legal and Accounting | 15,767 | 3,039 | 190 | 18,996 |
| Supplies | 18,466 | 3,560 | 222 | 22,248 |
| Telephone | 11,285 | 2,175 | 136 | 13,596 |
| Postage | 6,778 | 1,307 | 82 | 8,167 |
| Occupancy | 22,871 | 4,409 | 276 | 27,556 |
| Travel | 39,840 | 830 | 830 | 41,500 |
| Direct Program Costs | 453,066 | - | - | 453,066 |
| Insurance | 24,660 | 4,753 | 297 | 29,710 |
| Consultants | 48,965 | 9,439 | 590 | 58,994 |
| Equipment | 24,321 | 4,688 | 293 | 29,302 |
| Meetings | - | 2,550 | - | 2,550 |
| Training | 5,289 | - | - | 5,289 |
| Miscellaneous | 5,564 | 2,062 | 3 | 7,629 |
| | <u>\$1,068,149</u> | <u>\$114,239</u> | <u>\$7,633</u> | <u>\$1,190,021</u> |



(continued)

PA CleanWays, Inc.
CASH FLOWS
for the Fiscal Years Ended
September 30, 2002 and 2001



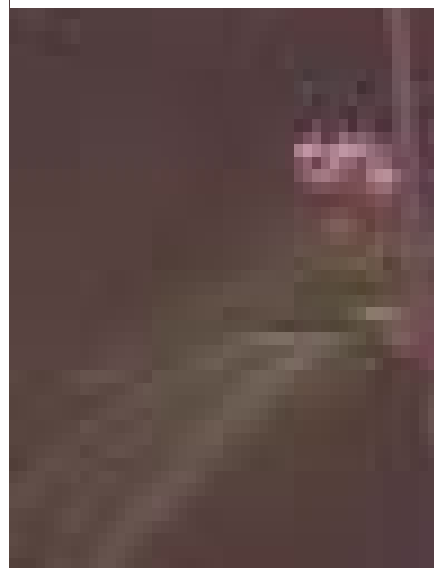
| | 2002 | 2001 |
|--|------------------|------------------|
| Cash Flows From Operating Activities | | |
| Increase (Decrease) In Net Assets | (\$154,110) | \$218,376 |
| Fixed Asset Capitalization | (11,381) | 10,493 |
| Prior Period Adjustment | - | - |
| (Increase) Decrease in Accounts Receivable | 272,797 | (613,880) |
| (Increase) Decrease in Prepaid Expenses | (14,146) | - |
| (Increase) Decrease in Inventory | 2,044 | (1,048) |
| (Increase) Decrease in Accounts Payable | 51,712 | 82,029 |
| (Increase) Decrease in Deferred Revenue | (271,325) | 155,003 |
| | <u>(124,409)</u> | <u>(149,027)</u> |
| Cash Flows From Financing Activities | | |
| Net Change in Fixed Assets | 11,381 | (10,493) |
| Net Cash Flows | (113,028) | (159,520) |
| Cash and Cash Equivalents - Beginning | 412,223 | 571,743 |
| Cash and Cash Equivalents - Ending | <u>\$299,195</u> | <u>\$412,223</u> |

PA CleanWays, Inc.
**CONSOLIDATED STATEMENT OF
FINANCIAL POSITION**
as of September 30, 2002 and 2001



| | 2002 | 2001 |
|-----------------------------------|--------------------|--------------------|
| ASSETS | | |
| Cash | \$610,434 | \$655,902 |
| Accounts Receivable | 406,442 | 673,670 |
| Inventory | 6,477 | 2,544 |
| Fixed Assets - Net | 34,151 | 45,532 |
| | <u>\$1,057,504</u> | <u>\$1,377,648</u> |
| LIABILITIES AND NET ASSETS | | |
| Accounts Payable | 2002 \$174,387 | 2001 \$363,752 |
| Net Assets | | |
| Unrestricted | 828,547 | 681,793 |
| Temporarily Restricted | 54,570 | 332,103 |
| | <u>883,117</u> | <u>1,013,896</u> |
| | <u>\$1,057,504</u> | <u>\$1,377,648</u> |

PA CleanWays, Inc.
**CONSOLIDATED STATEMENT
OF ACTIVITIES**
for the Fiscal Years Ended
September 30, 2002 and 2001



| | 2002 | 2001 |
|---|------------------|--------------------|
| Unrestricted Net Assets | | |
| Support | | |
| Contributions and Other Public Support | \$1,864,449 | \$101,521 |
| Grants | 277,698 | 1,496,228 |
| Member Dues | 18,735 | 17,512 |
| Interest on Temporary Cash | 9,975 | 23,630 |
| Net From Sale of Inventory | (516) | 17,899 |
| Other Revenue | 13,083 | 14,366 |
| Transfer from Temporarily Restricted Assets | 277,533 | 53,463 |
| | <u>2,460,957</u> | <u>1,724,619</u> |
| Expenditures | | |
| Program Services | 2,146,183 | 1,247,226 |
| Management General | 155,252 | 224,862 |
| Fund Raising | \$12,768 | \$12,133 |
| | <u>2,314,203</u> | <u>1,484,221</u> |
| Increase In Unrestricted Net Assets | 146,754 | 240,398 |
| Temporarily Restricted Net Assets | | |
| Other Revenue | - | 148,566 |
| Transfers (To) From Unrestricted Assets | 277,533 | (53,463) |
| Change In Temporarily Restricted Net Assets | <u>(277,533)</u> | <u>95,103</u> |
| Increase (Decrease) In Net Assets | (130,779) | 335,501 |
| Net Assets - Beginning Balance | 1,013,896 | 678,395 |
| Net Assets - Ending Balance | <u>\$883,117</u> | <u>\$1,013,896</u> |



Partners in Our Mission

PA CleanWays chapter members are acknowledged in each chapter's Annual Report.

We gratefully acknowledge the following individuals, businesses, agencies, foundations, and organizations who supported the work of PA CleanWays in 2001-2002.

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* Indicates renewing member.

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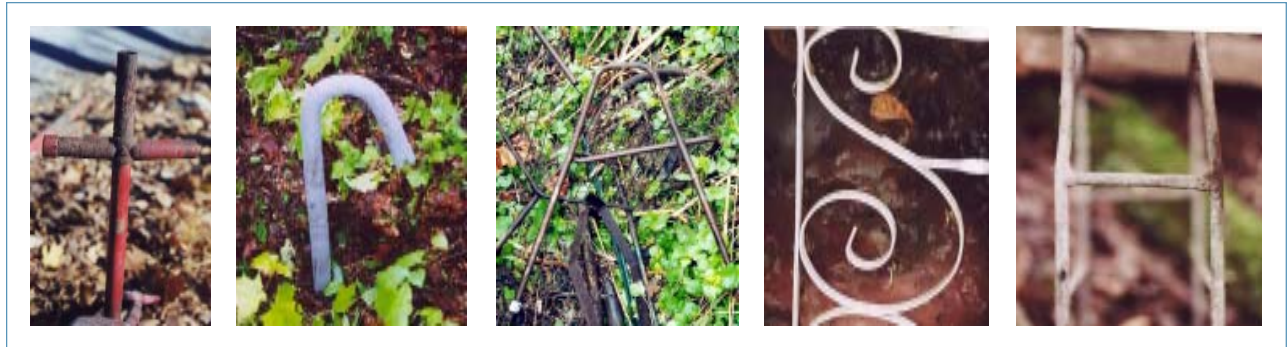
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*PA CleanWays, Inc.
105 W. Fourth Street
Greensburg, PA 15601-2981*

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Trash, by its nature, is a man-made phenomenon.



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